

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

**CURRENT REPORT Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **August 9, 2019**

AVADEL PHARMACEUTICALS PLC
(Exact name of registrant as specified in its charter)

Ireland
(State or Other Jurisdiction of
Incorporation)

001-37977
(Commission File Number)

98-1341933
(I.R.S. Employer
Identification No.)

Block 10-1
Blanchardstown Corporate Park, Ballycoolin
Dublin 15, Ireland
(Address of Principal Executive Offices)

Not Applicable
(Zip Code)

Registrant's telephone number, including area code: **+353 1 485 1200**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Ticker symbol(s) | Name of each exchange on which registered |
|--------------------------------------------------|------------------|---------------------------------------------------|
| American Depositary Shares* Ordinary Shares** | AVDL | NASDAQ Stock Market LLC (NASDAQ Global Market) |

* American Depositary Shares may be evidenced by American Depositary Receipts. Each American Depositary Share represents one (1) Ordinary Share.

** Nominal value \$0.01 per share. Not for trading, but only in connection with the listing of American Depositary Shares.

Item 2.02 Results of Operations and Financial Condition.

On August 9, 2019, Avadel Pharmaceuticals plc (the “Company”) issued a press release announcing its earnings for the quarter ended June 30, 2019. That press release is attached as Exhibit 99.1 and is incorporated herein by reference.

The information responsive to this Item 2.02 of this Form 8-K, including Exhibit 99.1, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 (the “Securities Act”) or the Exchange Act, except as may be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 [Press release dated August 9, 2019, issued by Avadel Pharmaceuticals plc](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AVADEL PHARMACEUTICALS PLC

By: /s/ Phillandas T. Thompson
Phillandas T. Thompson
Senior Vice President, General Counsel and Corporate Secretary

Date: August 9, 2019



Avadel Pharmaceuticals Reports Second Quarter 2019 Financial Results and Provides Company Update

- *Better-than-expected Hospital Product revenue improves liquidity position*
- *Restructuring and other cost reduction actions on track to realize \$80 to \$90 million in annualized cost savings*
- *REST-ON 69% enrolled; 81 patients remain to be enrolled*

DUBLIN, Ireland, August 9, 2019 — Avadel Pharmaceuticals plc (Nasdaq: AVDL), a company focused on developing FT218 for narcolepsy, today announced its financial results for the second quarter of 2019 and provided a company update.

“During the second quarter, we made meaningful progress against our key strategic objectives,” said Greg Divis, Chief Executive Officer of Avadel. “Our top priority is the continued advancement of FT218, our proprietary once-nightly formulation of sodium oxybate for the treatment of excessive daytime sleepiness and cataplexy associated with narcolepsy. Recent additions to our clinical and medical team, including the appointment of Jordan Dubow as Chief Medical Officer, have enhanced our capabilities with respect to the ongoing development of FT218, which is currently being studied in our pivotal Phase 3 REST-ON trial. In addition, we believe the PK data that were presented at the SLEEP 2019 conference further demonstrates the potential benefits of FT218, which reinforces our belief in its potential for success in addressing patient needs. Looking ahead for this program, we expect to complete enrollment for the Phase 3 REST-ON trial in the second half of 2020.

“I am pleased to announce that the benefits from our restructuring initiatives are being realized, as evidenced by approximately \$40 million of year-over-year cost reductions. In addition, our Hospital Products business continues to perform beyond our expectations, providing added liquidity to support the development of FT218. We look forward to continuing to drive this positive momentum in the business through the remainder of 2019 and beyond.”

Second quarter and recent company highlights

- The REST-ON clinical trial has enrolled 183 patients, which is 69% of the total 264 target enrollment for the study; based on current trends, the Company remains on-track to complete enrollment in the second half of 2020;
 - Data were presented in two posters at the SLEEP 2019 conference, highlighting the pharmacokinetic (PK) profile of FT218, including a head-to-head comparison to twice-nightly sodium oxybate and a dose proportionality study demonstrating linearity across three doses;
 - Gregory J. Divis was appointed chief executive officer;
 - The Company has significantly strengthened its scientific, clinical and regulatory capabilities with the appointments of Jordan Dubow, M.D., as Chief Medical Officer; Courtney Wells as Vice President, Clinical Operations, and David Seiden, M.D., as Senior Medical Director;
 - The U.S. Food and Drug Administration accepted the New Drug Application for AV001, the Company’s fourth hospital product with an updated Prescription Drug User Fee Act (PDUFA) target action date of December 15, 2019;
 - Cost reductions and restructuring actions to date have resulted in approximately \$40 million of lower SG&A and R&D spending; the Company is on track to realize the full \$80 to \$90 million of cost reductions before December 31, 2019, as previously announced;
-



- Cash and cash equivalents as of June 30, 2019 totaled \$79.3 million compared to \$79.9 million as of March 31, 2019, and compared to \$99.9 million as of December 31, 2018 and;
- Reported revenues of \$17.6 million in the second quarter of 2019; annual revenue is now expected to be in excess of \$45 million for 2019.

Overview of second quarter 2019 financial results

Revenues for the second quarter of 2019 were \$17.6 million, compared to \$29.2 million in the second quarter of 2018. The decline on a year-over-year basis was primarily attributed to lower net selling prices across all of the Company's hospital products as a result of increased market competition.

| Revenues by Product: | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------|-----------------------------|-----------|---------------------------|-----------|
| | 2019 | 2018 | 2019 | 2018 |
| Bloxiverz | \$ 2,358 | \$ 5,544 | \$ 4,926 | \$ 13,035 |
| Vazculep | 9,410 | 11,377 | 18,883 | 24,338 |
| Akovaz | 5,946 | 11,875 | 9,738 | 22,092 |
| Other | (160) | 320 | 444 | 2,812 |
| Total product sales | 17,554 | 29,116 | 33,991 | 62,277 |
| License revenue | — | 114 | — | 246 |
| Total revenues | \$ 17,554 | \$ 29,230 | \$ 33,991 | \$ 62,523 |

Research and development (R&D) expenses were \$10.3 million in the second quarter of 2019 compared to \$11.9 million in the second quarter of 2018. The Company continues to invest a substantial portion of R&D in its FT218 development program.

Selling, general and administrative (SG&A) expenses were \$6.8 million in the second quarter of 2019 compared to \$27.8 million for the second quarter of 2018 and \$10.4 million for the first quarter of 2019. The year-over-year and sequential quarterly declines are primarily the result of realized cost reductions resulting from the exit of Noctiva and the Company's restructuring actions.

Net loss for the second quarter of 2019 was \$8.6 million or \$0.23 per share compared to a net loss of \$3.4 million or \$0.09 per share for the same period in 2018.

Cash, cash equivalents and marketable securities were \$79.3 million as of June 30, 2019, compared to \$79.9 million as of March 31, 2019 and \$99.9 million as of December 31, 2018. Based on our current FT218 clinical development plan, anticipated cost structure and hospital products revenue projections, cash is expected to be sufficient to fund operations into 2021. This includes completion of the REST-ON study and disclosure of top-line results. The Company has convertible debt of \$144 million due in 2023.

2019 Guidance:

Based on recent hospital products sales performance and continuing to factor in increased competition from products launched and products expected to be launched in 2019, and possible market price actions, which have not yet occurred, hospital product revenue for 2019 is now expected to be in excess of \$45 million. The U.S. Food and Drug Administration (FDA) is reviewing an NDA for a fourth Hospital Product, AV001, with a recently updated PDUFA target action date of December 15, 2019. If approved, AV001 could be launched in the first quarter of 2020 and contribute revenues to Avadel in 2020.

**Conference Call:**

A conference call to discuss these results has been scheduled for Friday, August 9, 2019 at 8:30 a.m. EDT. A question and answer period will follow management's prepared remarks. To access the conference call, investors are invited to dial (844) 388-0559 (U.S. and Canada) or (216) 562-0393 (International). The conference ID number is 4290467. A live audio webcast can be accessed by visiting the investor relations section of the Company's website, www.avadel.com. A replay of the webcast will be archived on Avadel's website for 90 days following the event.

About Avadel Pharmaceuticals plc:

Avadel Pharmaceuticals plc (Nasdaq: AVDL) is a branded specialty pharmaceutical company. The Company's primary focus is on the development and potential FDA approval for FT218, which is in a Phase 3 clinical trial for the treatment of narcolepsy patients suffering from excessive daytime sleepiness (EDS) and cataplexy. In addition, Avadel develops and markets a portfolio of sterile injectable drugs used in the hospital setting. For more information, please visit www.avadel.com.

Cautionary Disclosure Regarding Forward-Looking Statements

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements relate to our future expectations, beliefs, plans, strategies, objectives, results, conditions, financial performance, prospects, or other events. In some cases, forward-looking statements can be identified by the use of words such as "will," "may," "believe," "expect," "look forward," "guidance," "anticipate," "estimate," "project" and similar expressions, and the negatives thereof (if applicable).

Our forward-looking statements are based on estimates and assumptions that are made within the bounds of our knowledge of our business and operations and that we consider reasonable. However, our business and operations are subject to significant risks and as a result there can be no assurance that actual results of our research, development and commercialization activities and the results of our business and operations will not differ materially from the results contemplated in such forward-looking statements. Factors that could cause actual results to differ from expectations in our forward-looking statements include:

- (a) risks relating to our recent net losses and restructuring plan, including risks relating to the following:
 - due to a decrease in our available liquid assets, our business strategy has been refocused and is now substantially dependent upon a single product, FT218;
 - our recent restructuring plan may not be as effective as we anticipate and may have unintended negative impacts;
 - further restructuring actions, if needed, may require third-party consents (including consents under the indenture governing our convertible debt) and such consents may not be granted;
 - the Chapter 11 bankruptcy filing by our subsidiary Avadel Specialty Pharmaceuticals LLC may have unexpected adverse results; and
 - Patient enrollment for our FT 218 clinical trial is not expected to be complete until the second half of 2020. As a result, we do not expect to submit an application for FDA approval of FT218 until sometime during 2021. Our financial resources are currently anticipated to be sufficient to finance our operations into 2021. Accordingly, it may be necessary for us to seek additional financial resources to continue our operations, and such financial resources may not be available to us on reasonable terms, or at all.
- (b) risks relating to the following:
 - our three products Bloxiverz®, Vazculep® and Akovaz®, which are not patent protected, and have a small number of customers, currently produce substantially all of our revenues, and could face further competition resulting in a further loss of market share and/or forcing us to further reduce our prices for those products;
 - our current "unapproved marketed drug" (UMD) product candidate, AV001, could fail to achieve FDA approval; or we could fail to develop future potential UMD product candidates, or competitors could develop such products and market such products with FDA approval before us;



- we could experience failure or further delay in completing the Phase III clinical trial for FT218, and if the FDA ultimately approves such product, the approval may not include any period of market exclusivity;
- we may not have sufficient cash or the ability to raise sufficient cash to service our \$143.75 million Exchangeable Senior Notes due 2023, including cash necessary to repay such Notes at maturity, to settle exchanges of such Notes in cash or to repurchase such Notes as required following a “fundamental change” event described in the indenture governing such Notes;
- we depend on one or a limited number of third parties to manufacture certain of our products and to provide certain raw materials used in our products;
- our competitors may develop and market technologies or products that are more effective or safer than ours, or obtain regulatory approval and market such technologies or products before we do;
- we face challenges in protecting intellectual property underlying our products and drug delivery technologies; and
- we depend on key personnel to execute our business plan.

(c) the other risks and uncertainties described in the “Risk Factors” section of Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2018 which we filed with the Securities and Exchange Commission on March 15, 2019.

Forward-looking statements speak only as of the date they are made and are not guarantees of future performance. Accordingly, you should not place undue reliance on forward-looking statements. We do not undertake any obligation to publicly update or revise the forward-looking statements contained in this Annual Report.

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AVADEL PHARMACEUTICALS PLC
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF LOSS
(In thousands, except per share data, Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------------------------------------------------------------------|------------------------------------|-------------------|----------------------------------|--------------------|
| | 2019 | 2018 | 2019 | 2018 |
| Revenues: | | | | |
| Product sales | \$ 17,554 | \$ 29,116 | \$ 33,991 | \$ 62,277 |
| License revenue | — | 114 | — | 246 |
| Total revenues | 17,554 | 29,230 | 33,991 | 62,523 |
| Operating expenses: | | | | |
| Cost of products | 3,622 | 3,512 | 6,888 | 10,104 |
| Research and development expenses | 10,292 | 11,890 | 17,621 | 21,841 |
| Selling, general and administrative expenses | 6,758 | 27,843 | 17,204 | 52,330 |
| Intangible asset amortization | 204 | 1,609 | 405 | 3,376 |
| Changes in fair value of related party contingent consideration | (377) | (12,889) | 1,757 | (9,921) |
| Restructuring costs | 1,506 | 50 | 2,734 | 203 |
| Total operating expenses | 22,005 | 32,015 | 46,609 | 77,933 |
| Operating loss | (4,451) | (2,785) | (12,618) | (15,410) |
| Investment and other income, net | 950 | 583 | 1,767 | 637 |
| Interest expense | (3,106) | (2,980) | (6,168) | (4,577) |
| Loss on deconsolidation of subsidiary | (167) | — | (2,840) | — |
| Other (expense) income - changes in fair value of related party payable | (50) | 1,402 | (357) | 1,007 |
| Loss before income taxes | (6,824) | (3,780) | (20,216) | (18,343) |
| Income tax provision (benefit) | 1,781 | (342) | 1,407 | (2,669) |
| Net loss | \$ (8,605) | \$ (3,438) | \$ (21,623) | \$ (15,674) |
| Net loss per share - basic | \$ (0.23) | \$ (0.09) | \$ (0.58) | \$ (0.42) |
| Net loss per share - diluted | (0.23) | (0.09) | (0.58) | (0.42) |
| Weighted average number of shares outstanding - basic | 37,356 | 36,772 | 37,355 | 37,666 |
| Weighted average number of shares outstanding - diluted | 37,356 | 36,772 | 37,355 | 37,666 |



AVADEL PHARMACEUTICALS PLC
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except per share data)

| | <u>June 30, 2019</u> | <u>December 31, 2018</u> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|--------------------------|
| | <i>(unaudited)</i> | |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 17,111 | \$ 9,325 |
| Marketable securities | 62,151 | 90,590 |
| Accounts receivable | 10,172 | 11,330 |
| Inventories | 2,601 | 4,770 |
| Prepaid expenses and other current assets | 5,165 | 8,836 |
| Total current assets | <u>97,200</u> | <u>124,851</u> |
| Property and equipment, net | 934 | 1,911 |
| Operating lease right-of-use assets | 5,454 | — |
| Goodwill | 18,491 | 18,491 |
| Intangible assets, net | 1,224 | 1,629 |
| Research and development tax credit receivable | 7,833 | 7,272 |
| Other non-current assets | 34,573 | 36,146 |
| Total assets | <u>\$ 165,709</u> | <u>\$ 190,300</u> |
| LIABILITIES AND SHAREHOLDERS' (DEFICIT) EQUITY | | |
| Current liabilities: | | |
| Current portion of long-term debt | \$ 105 | \$ 106 |
| Current portion of long-term related party payable | 8,264 | 9,439 |
| Current portion of operating lease liability | 999 | — |
| Accounts payable | 4,798 | 3,503 |
| Accrued expenses | 15,737 | 21,695 |
| Other current liabilities | 3,677 | 3,640 |
| Total current liabilities | <u>33,580</u> | <u>38,383</u> |
| Long-term debt, less current portion | 118,631 | 115,734 |
| Long-term related party payable, less current portion | 15,983 | 19,401 |
| Long-term operating lease liability | 3,617 | — |
| Other non-current liabilities | 11,675 | 14,002 |
| Total liabilities | <u>183,486</u> | <u>187,520</u> |
| Shareholders' (deficit) equity: | | |
| Preferred shares, nominal value of \$0.01 per share; 50,000 shares authorized; none issued or outstanding at June 30, 2019 and December 31, 2018, respectively | — | — |
| Ordinary shares, nominal value of \$0.01 per share; 500,000 shares authorized; 42,763 issued and 37,356 outstanding at June 30, 2019 and 42,720 issued and 37,313 outstanding at December 31, 2018 | 427 | 427 |
| Treasury shares, at cost, 5,407 shares held at June 30, 2019 and December 31, 2018, respectively | (49,998) | (49,998) |
| Additional paid-in capital | 434,254 | 433,756 |
| Accumulated deficit | (379,612) | (357,989) |
| Accumulated other comprehensive loss | (22,848) | (23,416) |
| Total shareholders' (deficit) equity | <u>(17,777)</u> | <u>2,780</u> |
| Total liabilities and shareholders' (deficit) equity | <u>\$ 165,709</u> | <u>\$ 190,300</u> |



AVADEL PHARMACEUTICALS PLC
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands, (Unaudited))

| | Six Months Ended June 30, | |
|-------------------------------------------------------------------------------------------------------|----------------------------------|------------------|
| | 2019 | 2018 |
| Cash flows from operating activities: | | |
| Net loss | \$ (21,623) | \$ (15,674) |
| Adjustments to reconcile net loss to net cash provided by operating activities: | | |
| Depreciation and amortization | 1,064 | 3,810 |
| Loss on disposal of property and equipment | 478 | — |
| Amortization of premiums on marketable securities | 17 | 1,693 |
| Remeasurement of related party acquisition-related contingent consideration | 1,757 | (9,921) |
| Remeasurement of related party financing-related contingent consideration | 357 | (1,007) |
| Amortization of debt discount and debt issuance costs | 2,918 | 2,019 |
| Change in deferred tax and income tax deferred charge | 1,900 | (3,247) |
| Stock-based compensation expense | 406 | 4,358 |
| Loss on deconsolidation of subsidiary | 1,750 | — |
| Other adjustments | (1,012) | 91 |
| Net changes in assets and liabilities | | |
| Accounts receivable | 579 | (157) |
| Inventories | 2,124 | (242) |
| Prepaid expenses and other current assets | (1,829) | 1,587 |
| Research and development tax credit receivable | (593) | (1,003) |
| Accounts payable & other current liabilities | 3,127 | 5,206 |
| Accrued expenses | (3,737) | (9,831) |
| Earn-out payments for related party contingent consideration in excess of acquisition-date fair value | (5,790) | (11,113) |
| Royalty payments for related party payable in excess of original fair value | (917) | (1,618) |
| Other assets and liabilities | (3,629) | (2,893) |
| Net cash used in operating activities | <u>(22,653)</u> | <u>(37,942)</u> |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (29) | (99) |
| Proceeds from the disposal of property and equipment | 154 | — |
| Purchase of intangible asset | — | (20,000) |
| Proceeds from sales of marketable securities | 52,202 | 253,525 |
| Purchases of marketable securities | (21,991) | (312,638) |
| Net cash provided by (used in) investing activities | <u>30,336</u> | <u>(79,212)</u> |
| Cash flows from financing activities: | | |
| Earn-out payments for related party contingent consideration | — | (645) |
| Proceeds from debt issuance | — | 143,750 |
| Payments for debt issuance costs | — | (5,760) |
| Share repurchases | — | (27,637) |
| Proceeds from issuance of ordinary shares and warrants | 92 | 3,446 |
| Other financing activities, net | (37) | 6 |
| Net cash provided by financing activities | <u>55</u> | <u>113,160</u> |
| Effect of foreign currency exchange rate changes on cash and cash equivalents | 48 | (93) |
| Net change in cash and cash equivalents | 7,786 | (4,087) |
| Cash and cash equivalents at January 1, | 9,325 | 16,564 |
| Cash and cash equivalents at June 30, | <u>\$ 17,111</u> | <u>\$ 12,477</u> |